

Embraer Delivers Seven Commercial and 21 Executive Jets in 3Q20

São José dos Campos - Brazil, October 20, 2020 – Embraer (NYSE: ERJ; B3: BOVESPA: EMBR3) delivered a total of 28 jets in the third quarter of 2020, of which seven were commercial aircraft and 21 were executive jets (19 light and 2 large). As of September 30, the firm order backlog totaled USD 15.1 billion. See details below:

Deliveries by Segment	3Q20	2020
Commercial Aviation	7	16
EMBRAER 175 (E175)	6	11
EMBRAER 190 (E190)	1	1
EMBRAER 190-E2 (E190-E2)	-	3
EMBRAER 195-E2 (E190-E2)	-	1
Executive Aviation	21	43
Phenom 100	3	5
Phenom 300	16	28
Light Jets	19	33
Legacy 650	-	1
Praetor 500	2	4
Praetor 600	-	5
Large Jets	2	10
TOTAL	28	59

During the 3Q, Embraer Executive Jets reached the milestone of the 250th business jet in operation in Latin America with the delivery of a Phenom 100EV and a Phenom 300E to two separate Brazilian customers. In the same period, Embraer Executive Jets delivered the first Phenom 300E with the new Bossa Nova interior to Joe Howley, co-founder of Patient Airlift Services (PALS).

Also in the third quarter, Helvetic Airways signed a commitment to convert four of their remaining firm orders to the larger E195-E2 aircraft. The original order, for 12 E190-E2s with purchase rights for a further 12, and conversion rights to E195-E2, was announced in September 2018. Embraer has so far delivered five E190-E2s to Helvetic Airways, and all deliveries of the remaining seven aircraft, including the four E195-E2s, will be completed before the end of 2021. In addition, during the period Bamboo Airways, from Vietnam, received and started operations with two first generation used E195 aircraft.

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Backlog - Commercial Aviation (September 30, 2020)

Aircraft Type	Firm Orders	Options	Deliveries	Firm Order Backlog
E170	191	-	191	-
E175	798	291	645	153
E190	568	-	565	3
E195	172	-	172	-
190-E2	22	63	14	8
195-E2	151	47	8	143
Total	1,902	401	1,595	307

Note: Deliveries and firm order backlog include orders for the Defense segment placed by State-run airlines (Satena and TAME).

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About Embraer

A global aerospace company headquartered in Brazil, Embraer has businesses in Commercial and Executive aviation, Defense & Security and Agricultural Aviation. The company designs, develops, manufactures and markets aircraft and systems, providing Services & Support to customers after-sales.

Since it was founded in 1969, Embraer has delivered more than 8,000 aircraft. On average, about every 10 seconds an aircraft manufactured by Embraer takes off somewhere in the world, transporting over 145 million passengers a year.

Embraer is the leading manufacturer of commercial jets up to 150 seats and the main exporter of high value-added goods in Brazil. The company maintains industrial units, offices, service and parts distribution centers, among other activities, across the Americas, Africa, Asia and Europe.

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 170	191	191	-
Airnorth (Australia)	1	1	-
Alitalia (Italy)	6	6	-
BA CityFlyer (UK)	6	6	-
Cirrus (Germany)	1	1	-
ECC Leasing (Ireland)	6	6	-
EgyptAir (Egypt)	12	12	-
Finnair (Finland)	10	10	-
GECAS (USA)	9	9	-
JAL (Japan)	18	18	-
LOT Polish (Poland)	6	6	-
NAC / Jetscape (USA)	1	1	-
Petro Air (Libya)	2	2	-
Regional (France)	10	10	-
Republic Airlines (USA)	48	48	-
Satena (Colombia)	1	1	-
Saudi Arabian Airlines (Saudi Arabia)	15	15	-
Sirte Oil (Libya)	1	1	-
Suzuyo (Japan)	2	2	-
TAME (Ecuador)	2	2	-
US Airways (USA)	28	28	-
Virgin Australia (Australia)	6	6	-

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EMBRAER 175	798	645	153
Air Canada (Canada)	15	15	-
Air Lease (USA)	8	8	-
Alitalia (Italy)	2	2	-
American Airlines (USA)	104	93	11
Belavia (Belarus)	1	1	-
CIT (USA)	4	4	-
ECC Leasing (Ireland)*	1	1	-
Flybe (UK)	11	11	-
Fuji Dream (Japan)	2	2	-
GECAS (USA)	5	5	-
Horizon Air / Alaska (USA)	33	30	3
KLM (The Netherlands)	17	17	-
LOT Polish (Poland)	12	12	-
Mauritania Airlines (Mauritania)	2	2	-
Mesa (USA)	7	7	-
NAC / Aldus (Ireland)	2	2	-
NAC / Jetscape (USA)	4	4	-
Northwest (USA)	36	36	-
Oman Air (Oman)	5	5	-
Republic Airlines (USA)	217	117	100
Royal Jordanian (Jordan)	2	2	-
Skywest (USA)	182	158	24
Suzuyo (Japan)	11	11	-
TRIP (Brazil)	5	5	-
United Airlines (USA)	110	95	15

* Aircraft delivered by ECC Leasing: one to Air Caraibes

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EMBRAER 190	568	565	3
Aero Republica (Colombia)	5	5	-
Aeromexico (Mexico)	12	12	-
Air Astana (Kazakhstan)	2	2	-
Air Canada (Canada)	45	45	-
Air Caraibes (Guadalupe)	1	1	-
Air Lease (USA)	23	23	-
Air Moldova (Moldavia)	1	1	-
Augsburg (Germany)	2	2	-
Austral (Argentina)	22	22	-
AZAL (Azerbaijan)	4	4	-
Azul (Brazil)	5	5	-
BA CityFlyer (UK)	9	9	-
BOC Aviation (Singapore)	14	14	-
China Southern (China)	20	20	-
CIAF (Egypt)	3	-	3
CIT (USA)	7	7	-
Conviasa (Venezuela)	16	16	-
Copa (Panama)	15	15	-
Dniproavia (Ukraine)	5	5	-
ECC Leasing (Ireland)	1	1	-
Finnair (Finland)	12	12	-
GECAS (USA)	27	27	-
Guizhou / Colorful (China)	9	9	-
Hainan (China)	50	50	-
Hebei (China)	6	6	-
JAL (Japan)	14	14	-
JetBlue (USA)	64	64	-
Kenya Airways (Kenya)	10	10	-
KLM (The Netherlands)	26	26	-
KunPeng (China)	5	5	-
LAM (Mozambique)	2	2	-
Lufthansa (Germany)	9	9	-
M1 Travel (Lebanon)	8	8	-
NAC / Aldus (Ireland)	21	21	-
NAC / Jetscape (USA)	9	9	-
NAS Air (Saudi Arabia)	3	3	-
NIKI (Austria)	7	7	-
Regional (France)	10	10	-
Republic (USA)	2	2	-
Taca (El Salvador)	11	11	-
TAME (Ecuador)	3	3	-
TRIP (Brazil)	3	3	-
US Airways (USA)	25	25	-
Virgin Australia (Australia)	18	18	-
Virgin Nigeria (Nigeria)	2	2	-

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Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
EMBRAER 195	172	172	-
Arkia (Israel)	1	1	-
Aurigny (Guernsey)	1	1	-
Azul (Brazil)	59	59	-
Belavia (Belarus)	4	4	-
BOC Aviation (Singapore)	1	1	-
Flybe (UK)	14	14	-
GECAS (USA)	12	12	-
Globalia (Spanish)	12	12	-
Hainan (China)	20	20	-
LOT Polish (Poland)	4	4	-
Lufthansa (Germany)	34	34	-
Montenegro (Montenegro)	1	1	-
NAC / Aldus (Ireland)	4	4	-
NAC / Jetscape (USA)	2	2	-
Royal Jordanian (Jordan)	2	2	-
Trip (Brazil)	1	1	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 190-E2	22	14	8
AerCap (Ireland)	5	5	-
Air Kiribati (Kiribati)	2	1	1
AirCaste (USA)	2	-	2
Congo Airways (Congo)	2	-	2
Helvetic (Switzerland)	8	5	3
Wideroe (Norway)	3	3	-

Customer (Country)	Firm Orders	Delivered	Firm Order Backlog
Embraer 195-E2	151	8	143
AerCap (Ireland)	45	5	40
Air Peace (Nigeria)	13	-	13
AirCaste (USA)	23	-	23
Azul (Brazil)	51	-	51
Binter Canarias (Spain)	5	3	2
Helvetic (Switzerland)	4	-	4
ICBC (China)	10	-	10

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